

Chilliwack Progress Multimedia Sales Consultant

May 5, 2023

Are you looking for a new challenge and want to be part of a company with a long and successful history in Chilliwack? Look no further than theprogress.com and The Chilliwack Progress. We have an immediate opening for a Multimedia Sales Consultant and are looking for an enthusiastic, high-energy, and goal-oriented team member.

The successful candidate will be responsible for selling digital and print advertising platforms. You are relationship oriented and understand how to organize yourself to be successful in a deadline driven environment. You will be able to meet sales goals by deepening relationships with existing clients while developing new business using prospecting and cold calling techniques. Outgoing personalities that focus on business needs through creativity, high energy and excellent problem solving are most successful in our industry. You will have the ability to learn new products and services and implement the sales techniques to take them to market.

Qualifications:

- Strong written and verbal communication skills.
- Organized and comfortable working under deadline.
- Goal-oriented and able to work independently.
- Ability to thrive in a fast-paced team environment.
- Willingness to learn, take direction and build your client portfolio.
- Advertising, marketing, retail sales or service is an asset.

A vehicle and valid drivers' licence is required. Located in Chilliwack, the position offers a competitive base salary, automotive and cell phone allowance, and commission plan.

The Chilliwack Progress is part of Black Press Media, a leading North American local news champion with operations across British Columbia, Alberta, Yukon, Northwest Territories, Nunavut, Washington State, Alaska, and Hawaii. Over 1,500 talented employees work with us to deliver unique community news and information across a full suite of traditional media channels and digital platforms. We value diverse viewpoints, new ways of thinking and a collaborative approach to delivering results.

If you're interested in this position and want to be a part of our dynamic team or have more questions, call 604-702-5560 or send your resume with cover letter to:

Tara Hiebert,

Publisher, Chilliwack Progress

tara.hiebert@theprogress.com

Deadline: 5:00 pm Friday May 12, 2023

Applications will be accepted until the position is filled. Only those candidates shortlisted will be contacted.